



## DUCK BUSINESS ACQUISITIONS

— Helping Our Clients Realize Their Vision —

### **FOR IMMEDIATE RELEASE**

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### **Collin County CEO of Duck Business Acquisitions receives prestigious Certified Business Intermediary designation from IBBA**

*Collin County ranks highest among area counties for “business brokers” certified with highest ethics and business standards*

**ALLEN, TEXAS—April 2, 2007**—Nolan Duck, chief executive officer and founder of Duck Business Acquisitions received his Certified Business Intermediary designation from the International Business Brokers Association Inc. Duck is the only CBI in Allen, Texas, and one of only five in Collin County, according to IBBA data.

“Nolan’s achievement is a significant professional accomplishment that identifies him among America’s most highly qualified and credentialed business intermediaries,” said Gary Johnson, chairman of IBBA, based in Chicago.

IBBA data show that Collin County ranks highest for the number of certified business intermediaries, compared to Dallas and Tarrant Counties. Almost 56 percent of business intermediaries in Collin County are certified, compared to 48 percent in Dallas County and 44 percent in Tarrant County.

Duck and his firm help business owners, executive teams and private-equity groups buy and sell their businesses. Often called business brokers, intermediaries broker a variety of services for companies, most of which are valued at more than \$1.5 billion per year, according to the IBBA.

To be certified, Duck was required to demonstrate a superior knowledge about the functions and applications of business broker services, document his own practical experience and participate in a rigorous curriculum of at least 60 credit hours of IBBA courses. He was also required to attend IBBA Conference for Professional Development, pass a comprehensive examination, and pledge to uphold and practice IBBA’s Code of Ethics.

As the singular business broker’s professional association, IBBA advances the professional development of its member brokers, educates potential clients about the value of broker services, and promotes the highest possible standards of ethical conduct. IBBA sponsors

national education programs and conferences twice each year, and cooperates with state and local business communities around the country. IBBA awards the prestigious designation “Certified Business Intermediary (CBI)” to members who demonstrate professional excellence through their broker experience and education, and pass a comprehensive examination.

“It’s quite an honor and privilege to receive the CBI designation,” said Duck. “It represents my intention to provide highest-integrity intermediary services for mid-sized, service-oriented companies in the greater Dallas, Fort Worth and Houston areas.”

As a CBI, Duck provides counsel and insights to business owners and executives evaluating business value and strategy, market opportunity and more. Duck then prepares and positions businesses for buying and selling with astute valuations analysis and his own 13-step approach that extends from discovery and due diligence to transition issues and completed acquisition.

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